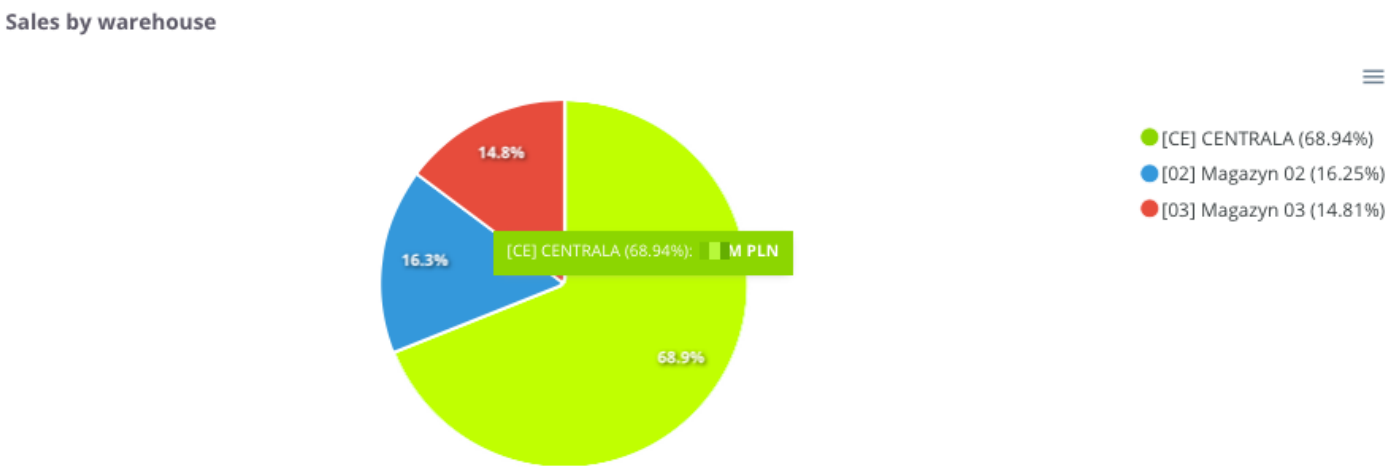
Sales - Sales by warehouses

> All values are calculated based on sales documents (WZ, PG, GP, ZW).

> All values are converted to PLN according to the exchange rate of the previous day, ensuring consistent presentation regardless of the document currency.

Sales by warehouse



“Sales by warehouse” – the chart presents the **share of sales broken down by individual warehouses**. It allows users to see which warehouse generates the largest contribution to the company’s total sales.

The chart displays:

- **Individual warehouses** – each marked with a different color,
- **Percentage share of sales** – showing what portion of total sales each warehouse represents.

Thanks to this chart, users can easily compare **sales structures by warehouse location** and identify **which warehouses play a key role** in overall sales performance.

Sales by warehouse - table



“Sales by warehouse – table” – this summary presents **sales data broken down by individual warehouses**. It allows users to see how each warehouse contributes to the company’s **total sales and profit**.

The table includes the following fields:

- **Warehouse** – name of the warehouse,
- **Sales value** – total sales completed through the given warehouse,
- **Profit** – financial result generated by sales from that warehouse,
- **% Profit** – percentage share of profit in total sales value,
- **% Value** – percentage share of the warehouse in total company sales.

The table uses **color highlighting**:

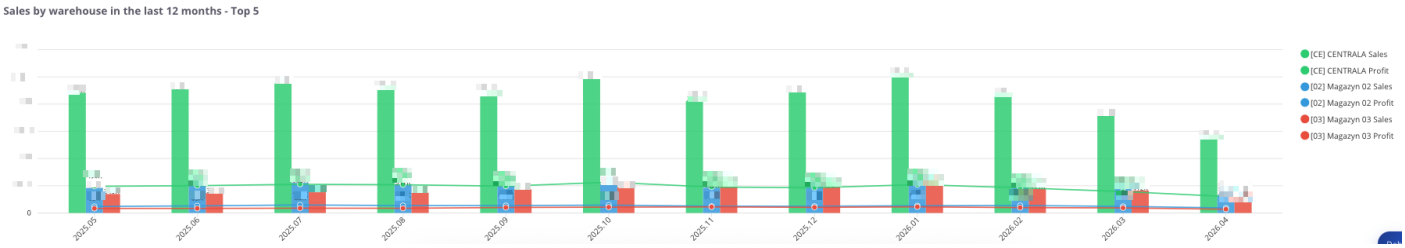
- **Green** – the more intense the color, the higher the profit percentage,
- **Red** – indicates negative values, representing a loss.
- **Grey bar** – its length corresponds to the scale of the value; the longer the bar, the higher the sales or profit amount.

Thanks to this, the user can quickly compare the **profitability of sales across different warehouses** and evaluate their **share in total sales structure**.

The table includes a **search field** that allows narrowing the data to selected warehouses. In such cases, **summaries automatically adjust to the filtered results**.

Additionally, data can be **sorted by clicking column headers** – for example, to arrange warehouses by **sales value**, **profit**, **or profitability**.

Sales by warehouse in the last 12 months - Top 5



“Sales by warehouse in the last 12 months - Top 5” – the chart presents the **sales value and profit broken down by individual warehouses and monthly periods**. It allows users to track how results have changed over time and which warehouses contributed the most to overall sales.

The chart displays:

- **Sales** – total sales value assigned to each warehouse,
- **Profit** – financial result generated from that sales volume,
- **Timeline axis** – enabling month-by-month analysis,
- **Comparison between warehouses** – showing which warehouse generated higher revenue and profit in a given period.

Thanks to this chart, users can easily assess **sales and profitability trends** and determine whether warehouse performance is **stable, increasing, or declining** over time.

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